

Letter of Recommendation

To Whom It May Concern,

I am writing to provide a glowing recommendation for Yichen Wang, a talented and experienced technical product manager who worked on the B2B product CPX at CP Group.

I have had the pleasure of working with Yichen for the past two years. During this time, Yichen has proven to be an invaluable asset to our team. Yichen is an exceptionally talented product manager with an excellent understanding of product development, marketing, and business strategy.

Yichen has a keen eye for identifying customer needs and creating effective solutions. He has a deep understanding of B2B products, which allowed Yichen to develop innovative solutions that have been extremely successful. Yichen also identified and addressed potential problems early on, which allowed us to avoid costly mistakes and maximize our internal resources.

Yichen also has a remarkable ability to communicate complex technical concepts to non-technical audiences. He is able to explain technical issues in a way that is both understandable and persuasive. This has enabled Yichen to effectively collaborate with various departments, including sales, engineering, and marketing, which allows him to build strong relationships with stakeholders and drive consensus on the best course of action.

Yichen is highly organized and detail-oriented. He has also demonstrated his ability to collaborate effectively with the data team. Together, Yichen and the data team have successfully developed and implemented AI models that have improved the accuracy of our data-driven insights.

Overall, Yichen is an exceptional product manager and a true asset to any organization. Yichen has the skills and knowledge to develop successful products and is an excellent communicator and problem solver. I highly recommend Yichen and would be happy to provide additional information as required.

Yours truly,

A handwritten signature in black ink, appearing to read 'William Hoang', enclosed within a large, loopy circular flourish.

William Hoang | Vice President of Engineering & Technology
Digital Venture Platform Innovation Group